

Mentoring Partnerships Manager – Full-Time FTC Up To 12 Months

About *Be the Business*

Led by Sir Charlie and Chief Executive Tony Danker, *Be the Business* (BtB) was launched in November 2017 with funding and support from the UK government and some of Britain's leading companies. We work with the entire business community to share what works for today's best businesses with every company that wants to learn and improve.

Role Purpose

The Mentoring Partnerships Manager will be responsible for generating the pipeline of high calibre, quality mentors from leading firms at required pace. This role will also be responsible for the day to day liaison with mentor-providing firms who could range from banks and technology providers, to business support organisations and advisory firms, as well public sector and industry bodies. Reporting directly to the Mentoring for Growth programme lead, with a dotted line to the Director of Strategic Partnerships

What You Will Do

- Develop and implement the pipeline plan for recruitment of mentors from leading firms. Ensure this fits with the broader strategy and operational approach. Find innovative solutions to challenges and issues related to mentors and mentor-providing firms.
- Contribute to the programme and evaluation design to ensure the work contributes to BtB learning activities, future development, builds a wider evidence base and meets the needs of key stakeholders.
- Day to day relationship management of the mentor-providers to ensure value is being derived by the mentors and the mentor-providing firms.
- Responsible for ensuring we meet our targets for the recruitment/acquisition/retention of high calibre quality mentors from leading firms and their ongoing engagement and support.
- Support the community of mentors through a programme of events / activities to ensure their ongoing engagement and improve their ability to support mentors.
- Create and manage specific programmes that fit the needs of the mentor-providing firms.
- Work with the Evaluation team to ensure data collection and appropriate management, and the right approach to building evidence of impact.

What We're Looking For

- Experience and demonstrable success in external partnerships building and experience of dealing with senior leaders of large firms.
- Significant experience of relationship management of leading firms across different sectors to manage delivery against objectives.
- Ability to think strategically as well as drive operational delivery.
- Ability and desire to work at pace and with flexibility.
- Collaborative team member and strong interpersonal skills.
- High quality verbal and written communications skills.
- Excellent interpersonal and organisational skills.
- Alignment with BtB values.
- Degree or equivalent level.

What We Offer You

- A rewarding job with the opportunity to have your voice heard and really make a difference.
- We're a mission driven, entrepreneurial team, and we thrive on leading and driving projects that will positively impact UK businesses and the economy.
- Competitive salary and benefits.

Sound interesting? We thought so. So, what are you waiting for?

If you're interested in joining our team at *Be the Business*, please send your details to:

careers@bethebusiness.com